

Jump Start Solution



RESEARCH SUGGESTS THAT ENTERPRISE RESOURCE PLANNING (ERP) IMPLEMENTATIONS IN ORGANIZATIONS WITH AN EFFECTIVE CHANGE CAPABILITY ARE 71 PERCENT MORE LIKELY TO MEET OR EXCEED OBJECTIVES. In contrast, 41 percent of ERP implementations without an organizational change capability experience schedule and budget overruns by 10-30 percent. With this in mind SAP has partnered with Robbins-Gioia to offer a joint solution named Jump Start—to ensure that you stay on the successful side of your new ERP implementation—not the overrun side.

“Accelerate time to value for SAP investments and reduce overall financial risk.”

The Jump Start solution applies the right change capability to directly impact ROI in the speed of adoption, utilization rate, and proficiency of technology-enabled business automation. Based upon three decades of experience and leading practices, the Jump Start solution gives you the experts, tools, and methodologies to realize the total value of your ERP systems as quickly and efficiently as possible.

Jump Start works with your organization’s program and change management offices to develop a clear roadmap to successful ERP implementation. When existing program and change management offices do not exist, the Jump Start team will partner with your organization to deploy a broader set of solutions—accelerating success.

The Benefits You Can Expect Are

- Quicker benefits realization
- Alignment of project outcomes with business objectives
- Accelerated SAP implementation
- Realization of expected benefits
- Integration with current SAP initiatives
- Increased utilization of existing software licenses
- Exposure and mitigation of risks
- Clarity, control and governance
- Greater return on investment

The Solution You Can Expect

- Governance of simultaneous critical business initiatives
- Tailored and structured work plan over 90 days on and off site
- Key executive briefings on site working with SAP Team
- Project and program management integration with ongoing activities
- Transformation readiness roadmap with course of actions (COA) with executable detail
- ‘Glide-path’ to managing all enterprise level initiatives
- Exclusive use of SAP tools with access to software developer technical reach back
- Non-intrusive, high-impact customer interviews/sessions with key decision makers
- Unmatched probability of success based on world-wide SAP and R-G billion dollar program lessons learned with leading practices



Contact SAP

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Information

The Jump Start Approach

PHASE I Plan & Baseline

Validate scope

Intro key stakeholders to Jump Start (JS) initiative

Build consensus on JS expectations and end-results

PHASE II Determine Readiness

Ascertain business objectives

Conduct strategy alignment and enterprise architecture scan

Provide enterprise governance scan

Provide enterprise organizational change readiness scan

PHASE III Develop Transformation Roadmap

Capture current SAP readiness state capabilities

Review current state findings with key stakeholders in a strategy session

Prepare Transformation Roadmap including recommended courses of action.

PHASE IV Transition to Implementation

Prepare client to implement Transformation Roadmap

Provide infrastructure for people, procedures and tools for effective program management

Provide a "health check" vehicle for visibility into program performance, risks and issues, common processes and procedures for managing projects and reporting status.

About SAP



SAP is the leading provider of business applications that enable organizations to respond to changing business requirements and market demands with agility and innovation—while reducing costs, minimizing risks, and achieving strategic objectives.

About Robbins-Gioia



For more than twenty-eight years, Robbins-Gioia has partnered with large organizations to help implement and manage their complex projects and programs and consistently deliver results. Robbins-Gioia's Jump Start Solution offers high-impact performance readiness to enable disciplines such as organizational change management and project management. The overall business framework, enterprise architecture, and strategy are aligned with SAP technology solutions to optimize these business processes for the customers' competitive advantage.

